

The Seventh Prism™

A Framework for Whole-Life Clarity and Better Financial Decisions



More integrated people live with greater clarity. As a result, they make better decisions about their money, their time, and their future.

The Seventh Prism takes its name from the deck prism, the six-sided glass prism ships once used to channel daylight below deck before electricity. It offers wealth management advisors and their clients a similar kind of illumination: a framework for building the whole-life clarity that leads to sound financial decisions and greater satisfaction in how that wealth is used.

Developed by Neil M. Yeager, Ed.D. and published as his seventh book in 2008, The Seventh Prism is the product of more than thirty years coaching and consulting with leaders across Fortune 500 companies, public sector organizations, and JPMorganChase. It guides clients through an examination of thirty-six factors organized across six foundational prisms, which span the full range of their lives.

Through this structured examination, clients build their own Seventh Prism Profile, gaining clarity on what they want to maintain, what they want to renew, and what they want to transform. For advisors, that clarity becomes the foundation for planning conversations grounded in what clients are truly building toward.

The Seventh Prism Profile Emerges from...

PRISM	FACETS
Work	Purpose, Pathway, Talents, Passions, Legacy, Career Orientation
Relationships	Primary Partner, Friends, Colleagues, Family of Origin, Children, Acquaintances/Network
Wellness	Psychology/Emotions, Aging, Medicine/Supplements, Fitness/Exercise, Food/Sustenance, Ethics/Values
Spirit	Intuition, Meaning, Nature, Religion/Beliefs, Contribution, Sense of Place
Context	Workplace, Vacation Place, Primary Location, Community, Support Infrastructure, Contemplation Space
Possessions	Tools, Habitat, Personal Artifacts, Toys, Objects of Identity, Money

The Pagani-Yeager Alliance

Effective coaching requires a deep understanding of how people think, make decisions, and lead through complexity and change.

The Pagani-Yeager alliance was formed to address these needs. As founders of their respective organizations, the Tenet Advisory Group, and the Charter Oak Consulting Group, Jerome and Neil bring more than fifty years of experience across behavioral research, executive strategy, and leadership development. Their work helps people understand their strengths, address the limits of their earlier approaches, and expand their capabilities. Their work combines psychology and

experience coaching high performing people, bringing together three complementary perspectives:

- Behavioral Science and Research:** Deep academic training in human behavior, decision making, and interpersonal dynamics.
- Executive Strategy & Organizational Leadership:** Broad experience advising Fortune 100 companies and high growth organizations on strategy, leadership, and organizational effectiveness.
- Executive Coaching Expertise:** Decades of experience helping senior leaders navigate organizational growth, leadership transitions, and expanding scope.

About Us

Jerome Pagani
Founder,
Tenet Advisory Group



Jerome Pagani works at the intersection of strategy, leadership, and human behavior, helping senior executives navigate organizational growth and increasing complexity.

He holds a PhD in neuroscience and began his career studying the mechanisms that shape human emotion and behavior. He later moved into management consulting, advising health systems, technology companies, and Fortune 100 organizations on strategy and organizational effectiveness.

Through Tenet Advisory Group, Jerome focuses on strengthening the human foundations of organizational effectiveness and helping leaders expand their leadership range as organizations scale.

Contact jpagani@tenetadvisorygroup.com
www.tenetadvisorygroup.com



Neil Yeager
Founder,
Charter Oak Consulting Group



Neil Yeager works with senior leaders to strengthen their leadership effectiveness, executive team dynamics, and the human systems that drive organizational performance.

For more than three decades, he has coached executives across Fortune 100 companies, entrepreneurial growth firms, and family businesses.

He holds a doctorate in Organizational Behavior and Applied Group studies from UMass Amherst, has taught at UMass, Cambridge College, and the University of North Carolina, Chapel Hill. He is the author of seven books on leadership and career development, including a Wall Street Journal bestseller and has sold over a quarter of a million books worldwide. He has worked with many organizations including Intel, United Technologies, Lowe's, Bay State Medical Center, and the United States Navy.

Contact nyeager@cocg.com
www.cocg.com

